

NATION BUILDING: LEADING TRANSFORMATION THROUGH 4TH IR

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- Digital Transformation
- 4th Industrial Revolution
- IR 4.0 Opportunities
- Impact of IR 4.0 On Business, Jobs & People
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"You cannot wait until a house burns down to buy fire insurance on it. We cannot wait until there are massive dislocations in our society to prepare for the Fourth Industrial Revolution."

Robert J. Shiller

2013 Nobel laureate in economics, Professor of Economics, Yale University.

LEADING DIGITAL THROUGH 4TH INDUSTRIAL REVOLUTION

GLOBAL MEGATRENDS



Demographics

Higher life expectancy and falling birth rates are increasing the proportion of elderly people across the world, challenging the solvency of social welfare systems, including pensions and healthcare. Some regions are also facing the challenge of integrating large youth populations into saturated labor markets.

Citizen questions to government:

Will I have a pension when I am old and will it be sufficient for me to live on?

How will we ever find enough jobs for our youth?

Rise of the individual

Advances in global education, health and technology have helped empower individuals like never before, leading to increased demands for transparency and participation in government and public decision-making. These changes will continue, and are ushering in a new era in human history in which, by 2022, more people will be middle class than poor.¹

Citizen questions to government:

What is government doing to improve services for me? And how will they keep me better informed?

How will government protect my privacy and security in the information age?

Enabling technology

Information and communications technology (ICT) has transformed society over the last 30 years. A new wave of technological advances is now creating novel opportunities, while testing governments' ability to harness their benefits and provide prudent oversight.

Citizen questions to government:

What work will my children be doing by 2030?

How do I keep evolving my skills to ensure that they are relevant?

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Economic interconnectedness

The interconnected global economy will see a continued increase in the levels of international trade and capital flows, but unless international conventions can be strengthened, progress and optimum economic benefits may not be realized.

Citizen questions to government:

How will governments help us compete?

What is government doing to ensure that my bank is safe?

Source: KPMG Pubic Sector Institute

Public debt

Public debt is expected to operate as a significant constraint on fiscal and policy options through to 2030 and beyond. Governments' ability to bring debt under control and find new ways of delivering public services will affect their capacity to respond to major social, economic and environmental challenges.

Citizen questions to government:

How will government (in developed countries) restore budgets and ultimately pay down debt in times of slow growth?

How is government balancing the need to reduce debt against the need to stimulate growth?

Why am I paying for previous generations' excesses?

GLOBAL MEGATRENDS





Economic power shift

Emerging economies are lifting millions out of poverty while also exerting more influence in the global economy. With a rebalancing of global power, both international institutions and national governments will need a greater focus on maintaining their transparency and inclusiveness.

Citizen questions to government:

How is government adjusting to a new economic world order?

How will government manage foreign ownership of corporations to ensure all benefits are received?



Resources stress

The combined pressures of population growth, economic growth and climate change will place increased stress on essential natural resources (including water, food, arable land and energy). These issues will place sustainable resource management at the center of government agendas.

Citizen questions to government:

How will government ensure that we have sufficient water for our future needs as demand exceeds supply?

What is government doing to guarantee that my children have sufficient food, water and energy?

Climate change

Rising greenhouse gas emissions (GHGs) are causing climate change and driving a complex mix of unpredictable changes to the environment while further taxing the resilience of natural and built systems. Achieving the right combination of adaptation and mitigation policies will be difficult for most governments.

Citizen questions to government:

Is government doing enough to reduce carbon dioxide (CO₂) emissions in our country?

How will government help maintain affordable insurances and asset protection for my home and business as weather gets more extreme?

Urbanization

Almost two-thirds of the world's population will reside in cities by 2030.² Urbanization is creating significant opportunities for social and economic development and more sustainable living, but is also exerting pressure on infrastructure and resources, particularly energy.

Citizen questions to government:

How can government plan for infrastructure better so that it is timely, effective and sustainable?

What is government doing to get rid of poverty in my city?

Source: KPMG Pubic Sector Institute

Glossary



Digitization is the process of changing from analog to digital form

Digitalization is the use of digital technologies to change a business model and provide new revenue and value-producing opportunities. It is the process of moving to a digital business

Digital Transformation refers to the customer-driven strategic business transformation that requires cross-cutting organizational change as well as the implementation of digital technologies.

WHAT IS DIGITAL TRANSFORMATION?





Digital Transformation \ di-jə-təl tran(t)s-fər-'mā-shən\ (1) the use of digital technology to radically improve the performance and/or reach of a company.

WHY WE SHOULD CARE?



Inflection point: Digital technology will radically change the way we do business



Few firms are demonstrating digital mastery, but those who do are racing ahead



Time to start pursuing digital mastery is now.

The longer you wait, the tougher it will become

Digital transformation is not an arcane art

Are you ready for it?

Firms that do not adapt will fall behind



Digital Capability

The What:

Using digital technology to transform the customer experience, operational processes and business models

The How:

Successful transformations depend as much on how firms manage digital transformation than solely on implementing new technologies

Leadership Capability

THE 4 LEVELS OF DIGITAL MASTERY



Digital Capability

FASHIONISTAS

- Many advanced digital features (such as social, mobile) in silos
- No overarching vision
- Underdeveloped coordination
- Digital culture may exist in silos

BEGINNERS

- Management skeptical of the business value of advanced digital technologies
- May be carrying out some experiments
- Immature digital culture

DIGITAL MASTERS

- Strong overarching digital vision
- Excellent governance across silos
- Many digital initiatives generating business value in measurable ways
- Strong digital culture

CONSERVATIVES

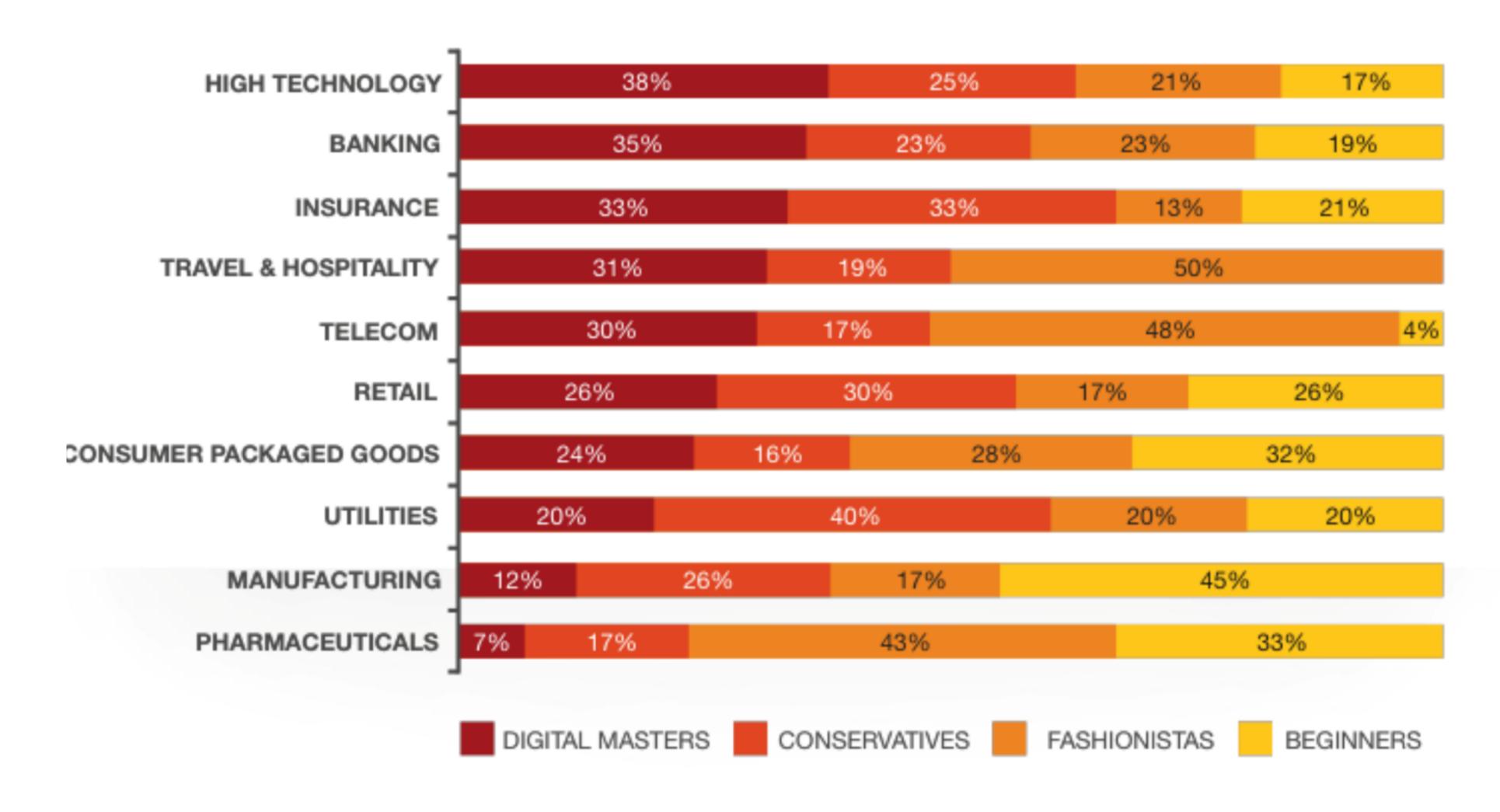
- Overarching digital vision exists, but may be underdeveloped
- Few advanced digital features, though traditional capabilities may be mature
- Strong governance across silos
 - Active steps to build digital skills and culture

Leadership Capability

Source: Capgemini Consulting 2014

DIGITAL MASTERS REPRESENTATION



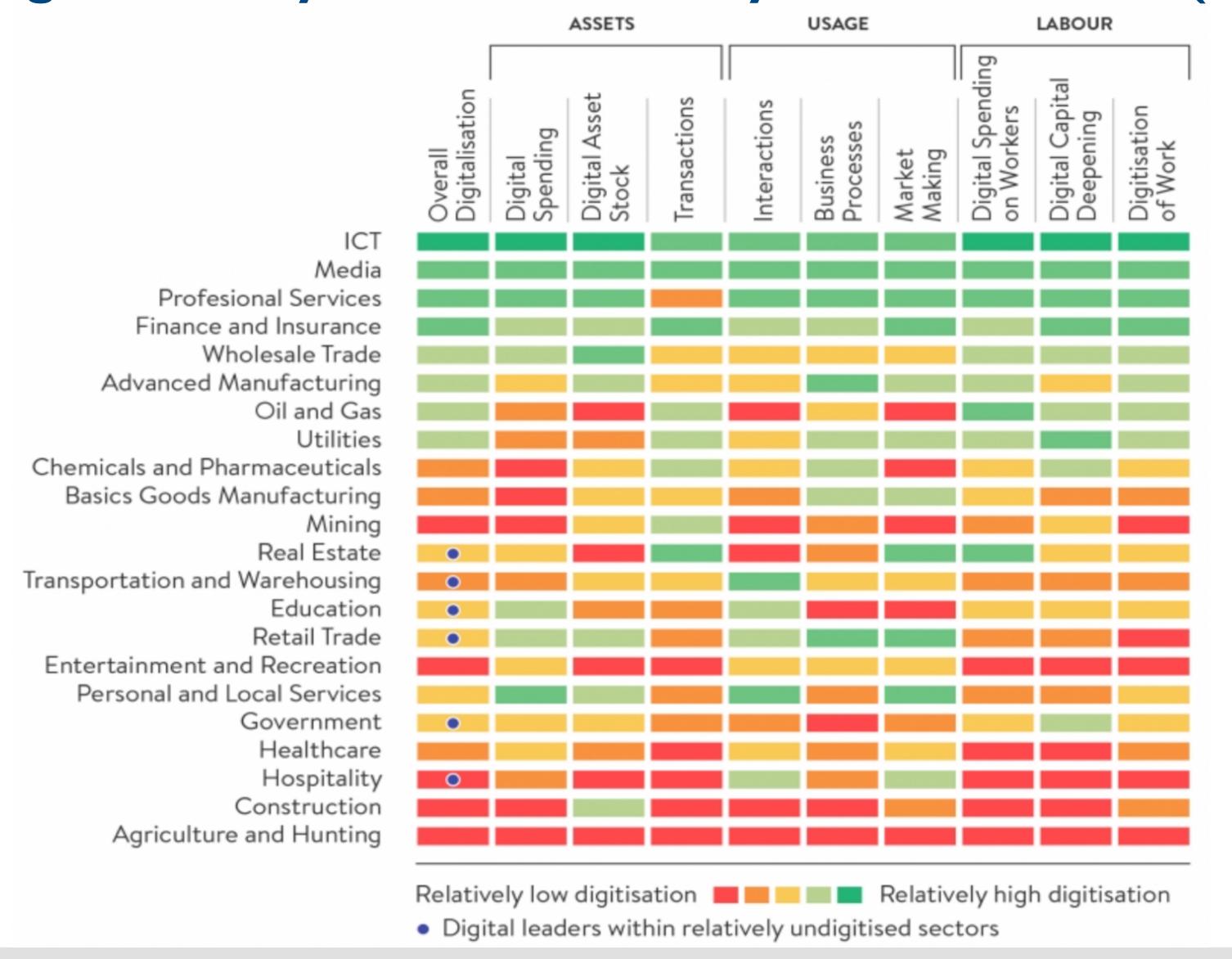


Source: Capgemini Consulting 2014

INDUSTRY DIGITALISATION INDEX



Degree of Digitisation by Sector -McKinsey Global Institute (2015)



THE WHAT: BUILDING BLOCKS OF DIGITAL TRANSFORMATION





CUSTOMER EXPERIENCE

Process digitization

OPERATIONS

Digitally-modified business

BUSINESS

MODEL

Top Line Growth

Customer Understanding

Worker enablement

New digital business

Customer Touch Points

Performance management

Digital globalisation

Digital has informed and amplified customer expectations

Digital is removing traditional constraints in operations

Digital business models can reorder value chains and create new opportunities

THE HOW: DIGITAL LEADERSHIP CAPABILITIES



Fuse IT & business communities to build digital skills & transform technology platforms

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VISION TECHNOLOGY GOVERNANCE **ENGAGEMENT**

Create a shared transformative vision of the digital future

Establish strong digital governance to steer the course

Engage employees at scale to make vision a reality

IR 4.0 VS INDUSTRY 4.0



4th Industrial Revolution:
Digitalisation

Enabling Technologies

Industry 4.0 /
Smart

Manufacturing

THE INDUSTRIAL REVOLUTIONS



1st Industrial Revolution (~1760-1850)

started in Great Britain and later in EU and USA

key enabling technologies: shift in power sources (steam engine powered by coal

replaced bio-fuels and wood)

organization: from hand production to machines

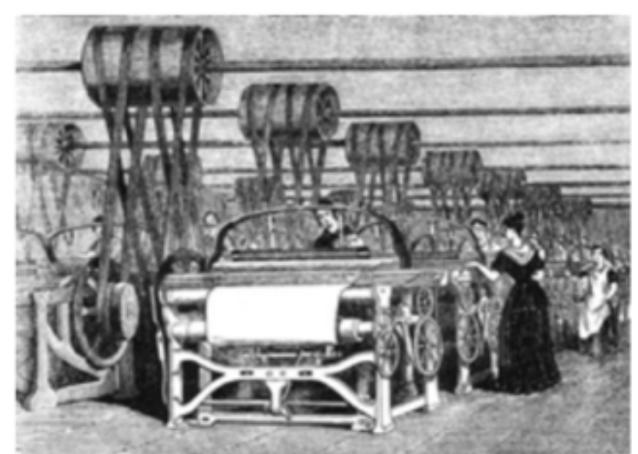
industry: textile

workers: specialization emergence

OUTCOMES:

- costs↓, market size↑
- new employment opportunities
- income and living standards of the population
- rapid change of society: not only changes in industrial techniques and production, but profound social effects (strong urbanization)

1st-IR took about 120 years to spread outside Europe



THE INDUSTRIAL REVOLUTIONS



2nd Industrial Revolution (~1870-1945)

- started in Great Britain and Germany, later in USA and Japan
- key enabling technologies: shift in power sources (electrical power), transportation (railroads); advances in iron and steel production; invention of light bulb;
- organization: division of labor (assembly line) ⇒ mass production/consumption
- industry: automotive, mechanical
- workers: very simple skills and knowledge, high specialization

OUTCOMES:

- manufacturing time↓, costs↓
- rapid industrial development: manufacturing as a central driver of economic growth
- indoor plumbing, automobiles, airplanes, home appliances, public sanitation
- astonished growth of living standards

2nd-IR not yet experienced by ~1.3G people (~ 17%) without access to electricity



THE INDUSTRIAL REVOLUTIONS



3rd Industrial Revolution (~1970-2000)

- started in Western world and later become globally
- key enabling technologies: digital power (beginning of the information age): digital logic circuits, microcontrollers, computers, CAD, CAM, ..., industrial robotics
- organization: production automation, optimization by inefficiencies removal (lean management)
- workers: flexible, higher education

OUTCOMES:

- global industrial development
- very high living standards
- pollution, climate and sustainability issues

internet took about 10 years to spread throughout the globe

3rd-IR **not yet experienced by ~3.5G people** (~ 50%) without access to internet





4th Industrial Revolution (present)



MEGATRENDS (changing demographics, globalization, shortage of resources, climate change, ICT evolution, ...) are driving next manufacturing paradigm

referred to as Factory of the future or Industry 4.0 in EU, Smart/Advanced Manufacturing in USA

the entire **service sector** (and public administration) and the whole **society** are strongly involved

DISTINTIVE FEATURES:

- evolution rate is exponential due to deep interconnections
- servitization: product service boundary is becoming fuzzy since effective services are added to products
- systemic impact: it is transforming entire systems across and within companies, industries, countries and society as a whole



4th Industrial Revolution (present)

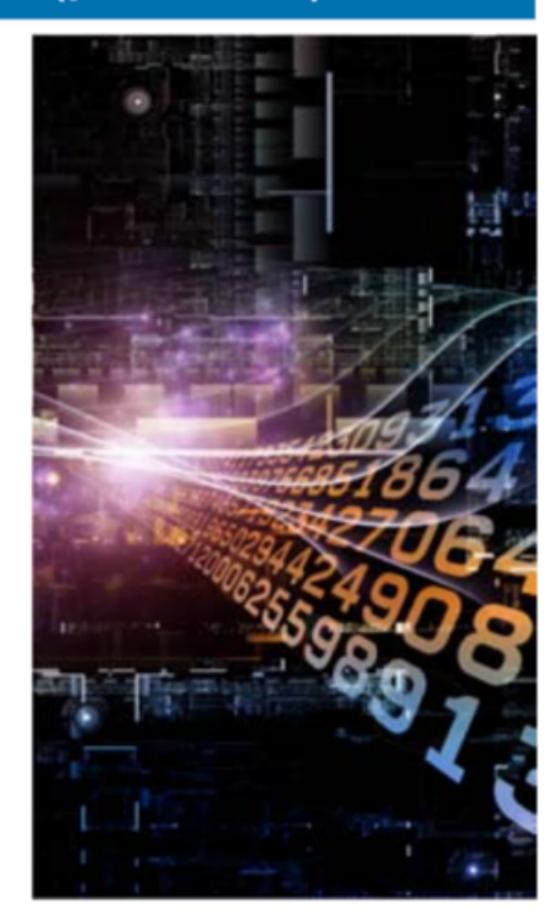
KEY ENABLING TECHNOLOGIES:

convergence and integration of classical and emerging technologies that amplify each other and providing cognitive power, resulting in a fusion of physical, digital and biological worlds

ORGANIZATION:

interconnection of all steps of the value creation chain over the entire **life cycle** of products (from the idea, to development and production, to distribution, to recycling) - including all related services **optimizing** them using huge amount of available information

from ICT to **communication environments** (focus on the crucial role of **relationships**)





4th Industrial Revolution (present)

WORKERS are an **essential pillar** of smart factory

- generalists rather than specialists
- adaptation to new technologies and organizational changes
- performing in almost sterile environments in clean, safety, reliable, efficient ways
- both "cold" and "hot" skills first determinants of success
 - "cold": technical, functional, multitasking, complex problem solving
 - "hot": values, passions, participation, relational, proactivity, creativity, responsibility, adaptation

economic and social **relations are de-structured**: independent workers perform specific tasks (the "**human cloud**")







4th Industrial Revolution (present)

EXPECTED OUTCOMES:

- change the competitiveness of companies and regions
- strengthening the potential of offering new business models
- mass customization: switch from "pull from the market" to "pull from the customer", i.e. individualized solutions to satisfy specific customers' needs
- a reversal of the trend to relocate production to low-wage countries, promoting domestic production (reshoring)

LAME TOOL HOLDS Frankling & State of S

RISKS:

- exacerbate inequality: concentration of wealth
- fundamental societal changes: reshape of government, work, relations



STRATEGIC IMPACTS



PEOPLE

Specialisation, knowledge driven, flexibility, generalist and adaptable

PROCESS

Manual to mechanical, division of labour, automation, interconnectivity

TECHNOLOGY

Power, mechanical, electrical, electrical, electronic, computer, software, high-tech and convergence of digital technology.

IMPACT OF 4TH INDUSTRIAL REVOLUTION



Economy

- Growth
- Employment
- New skills
- Nature of work

Business

- Customer expectations
- Data enabled products
- New collaborations
- New operating model

National

- Disruptive changes in operating model
- Act like entrepreneurs
- Speed of action

Individual

- New Identity
- Behaviours
- Privacy
- Consumption
- Time utilisation, for work & personal use

Society

- Absorb & accommodate modernity whilst maintaining tradition
- Community
 defined by
 personal
 projects and
 individual values

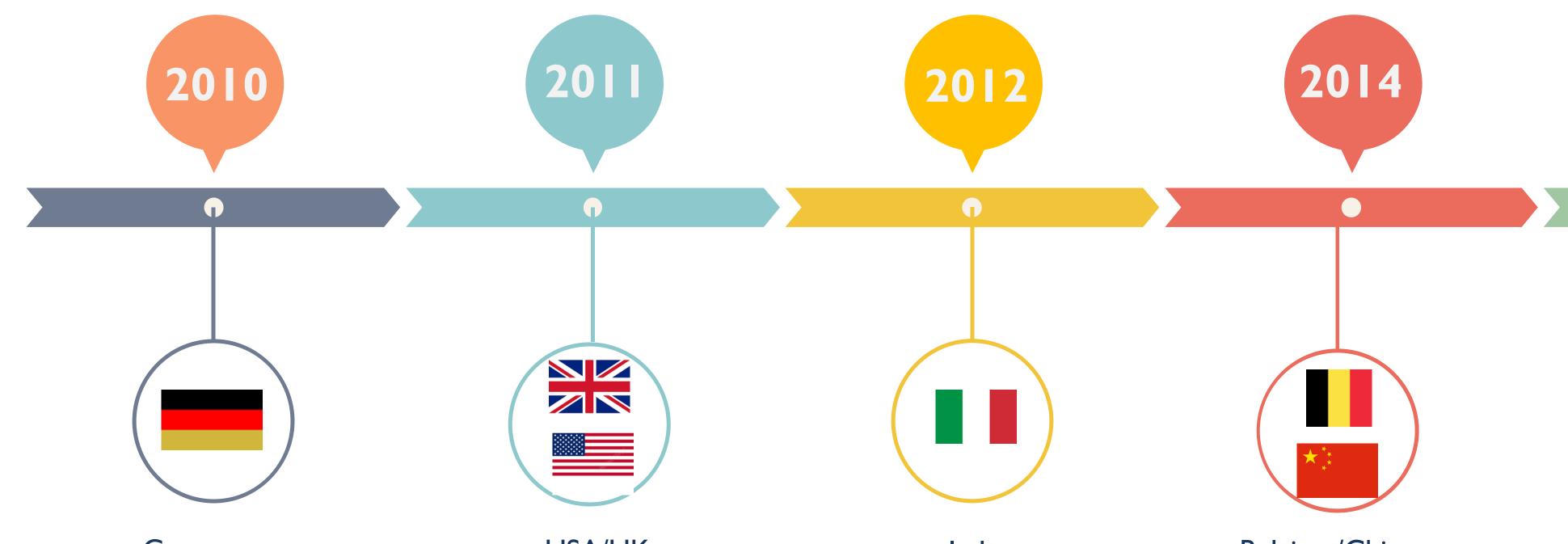
GLOBAL IR 4.0 "GROWTH" INITIATIVES





GLOBAL IR 4.0 ROLLOUT





Germany
Industrie 4.0 Platform

Common Aproach BITKOM, VDMA &ZVEI USA/UK
Advanced Manufacturing
Partnership/Catapult
Centres.

Create high quality manufacturing jobs.

Doubling Manufacturing contributions

Italy
Intelligent Factories
Cluster

Structure Italian
manufacturing community
to develop and leverage
research with projects

Belgium/China
Intelligent Factories
Cluster/Made in China
2025

Support the development of "Factories of the Future"

Turn China into a strong manufacturing nation, with priority on digitization and

modernisation of 10 sectors

Japan/South Korea /France
Revitalisation/Robotics
strategy/Manufacturing
Innovation 3.0/Industry
of the Future

2015

Increase productivity of services industry, significantly raise the deployment of robotics by 2020.

Create manufacturing ecosystem based on new techologies & Support specific products development

RATIONALE FOR THE IR 4.0 ROLLOUT



The rationale is based on prioritisation and maturity level of the industry.

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What			★ **	
Added value on competitiveness				
Footprint and new business model				
Global leadership in 4.0 solutions				
Internationalisation & Risk Management				
Digital Start-ups & Ecosystems				
Employee satisfaction at work				

NETT IMPACT OF IR 4.0 FOR THE NATION











GDP= Government Spending + Investment

Consumption

Net exports



Increase on investment spend for 4th Industrial Revolution infrastructure



Increased investment on high growth technologies/ companies



+

Increased expenditures on technologies



Increase in export of technological services and products



Cost savings
through the
provision of more
efficient services



Decline in investment in low growth, less digitised sector



Decline in cost of goods due to more efficient manufacturing practices



Increase in imports on parts to build the necessary technology

REGIONAL IR 4.0 OPPORTUNITIES



ASEAN

Combined gross domestic product (GDP) of US\$2.4 trillion makes it the third largest economy in Asia and the seventh largest, globally.



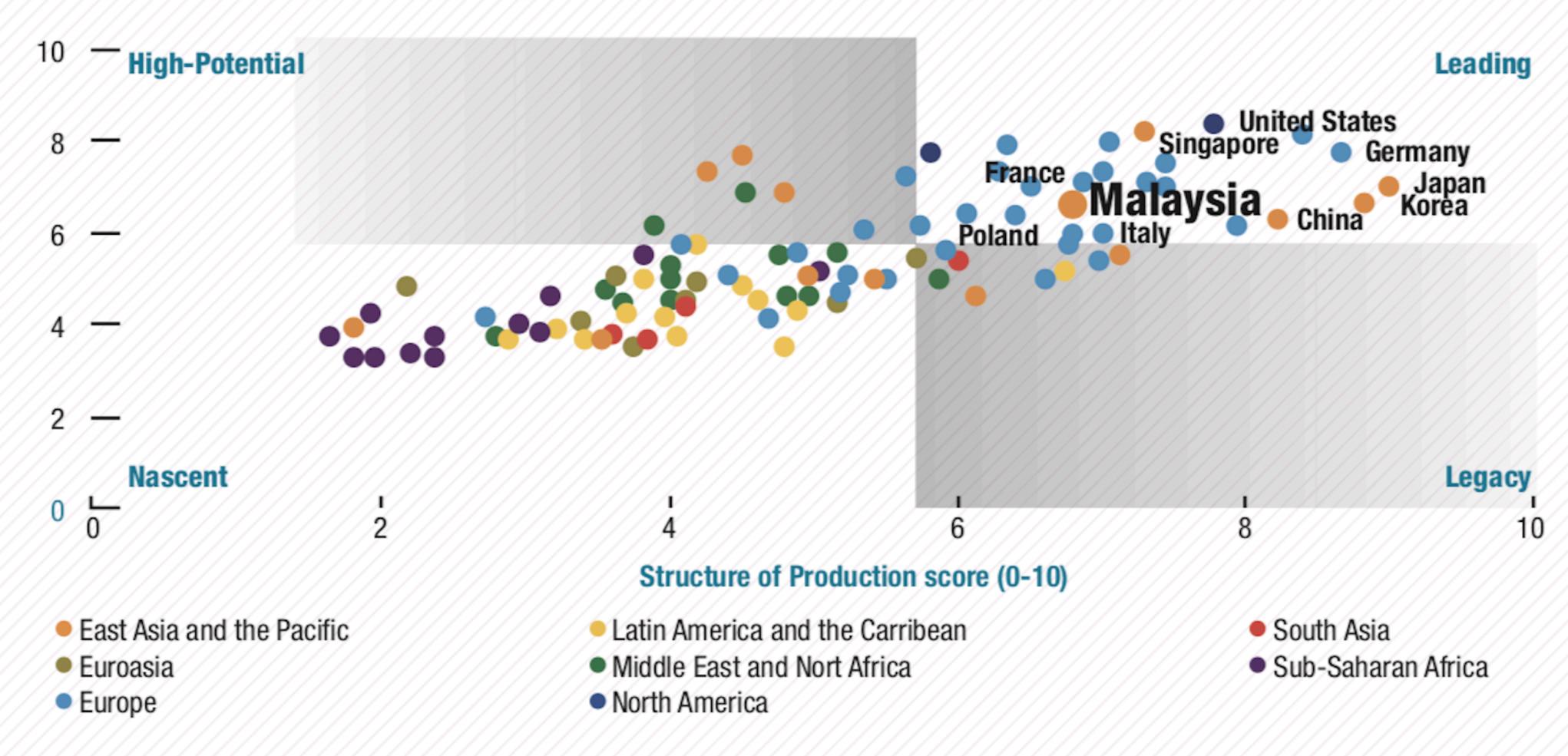
The ASEAN-6 alone – Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam – are projected to run a digital economy worth US\$200 billion by 2025

Source: ASEAN Business Guide 2018, KPMG

AREWE READY FOR IR4.0?



Drivers of production score (0-10)



Note: Average performance of the top 75 countries is at the intersection of the four quadrants.

CHALLENGES IN IR4.0 IMPLEMENTATION

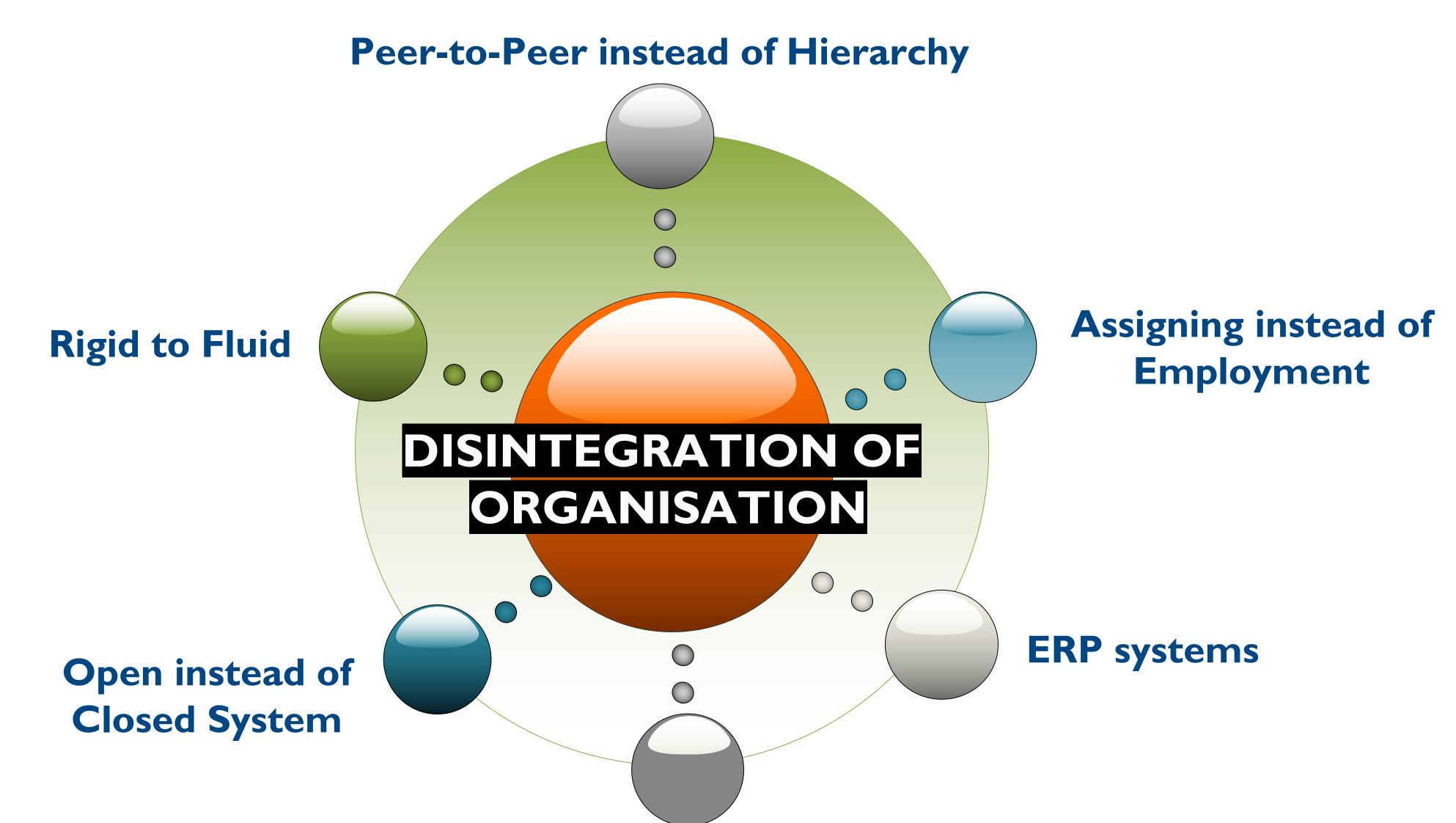




IMPACT OF 4TH INDUSTRIAL REVOLUTION ON BUSINESS OPERATIONS, JOBS & PEOPLE

IMPACT OF IR 4.0 AT WORKPLACE





Prosumers instead of Professional Producers

IR 4.0 TRANSFORMATION SUCCESS FACTORS



People:

Having the right skills in the organisation

Action:

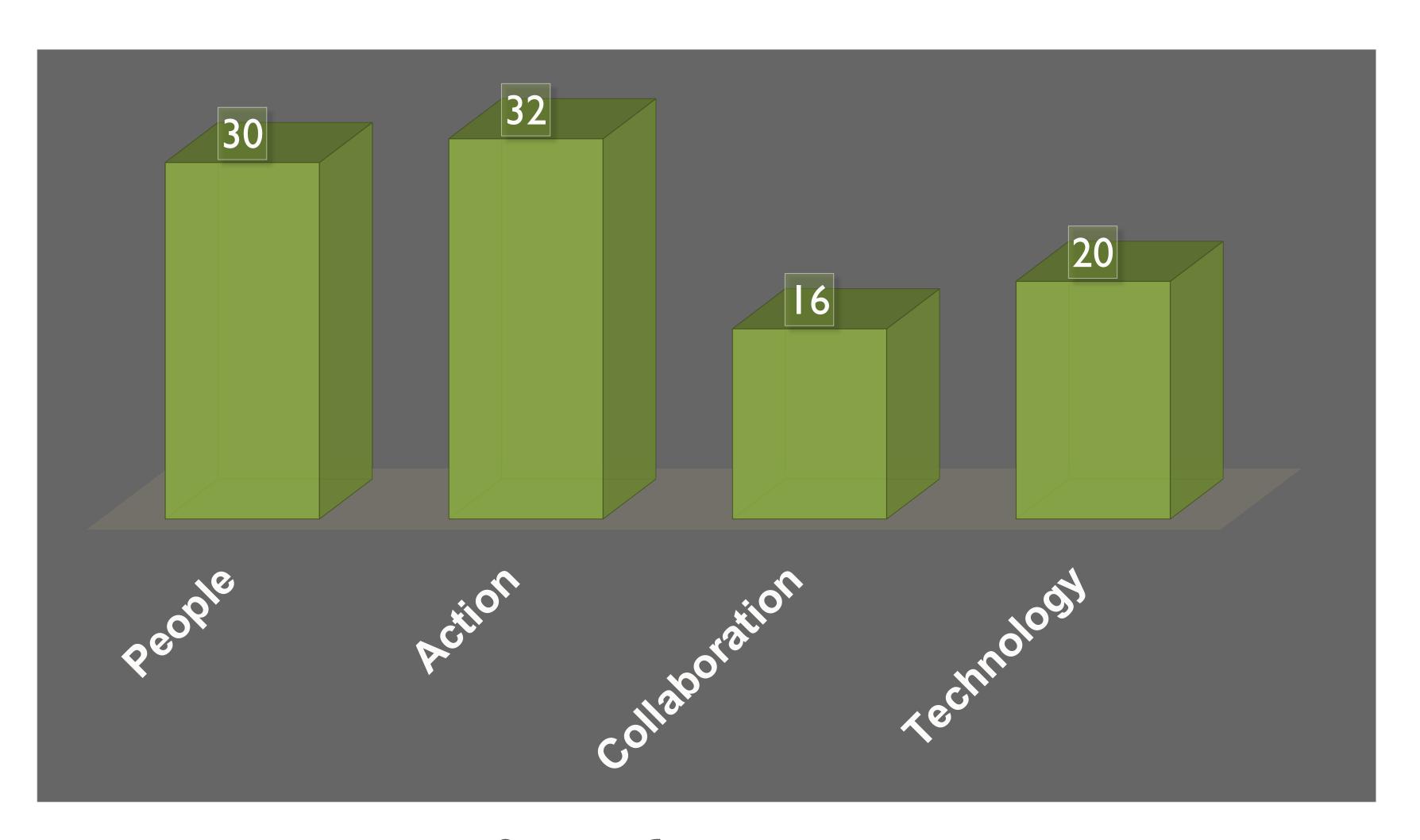
Having the right processes, attitudes and behaviours

Collaboration:

Working openly with partners to innovate

Technology:

Having the right Technology



Source: Capgemini

TALENT DISRUPTED BY IR 4.0



35% of core skills will change between 2015-2020

-WEF on Future of Jobs in the Fourth Industrial Revolution, 2017

Disruption across countries and industries		48%	Italy		
		42%	India China Turkey		
		41%			
		41%			
		39%	South Africa		
43%	Financial Services & Investors	39%	Germany		
12%	Basic & Infrastructure	38%	France		
39%	Mobility	37%	Mexico	average	
250/	Information 9 Communication Technology	31%	Brazil	disruption	
35%	Information & Communication Technology				
33%	Professional Services	29%	United States		
30%	Energy	28%	United Kingdom		
30%	Consumer	27%	Australia		
29%	Health	25%	Japan		
27%	Media, Entertainment & Information	21%	Gulf Cooperation	Council	
27%		19%	ASEAN		

TALENT CHALLENGES FOR IR 4.0



Upskilling

The shorter skills lifecycle warrants upskilling

Lifelong
Employability
& Lifelong
Learning
Adapting to industry
centric qualifications

continuously



Reskilling

Investment on anticipated future skills

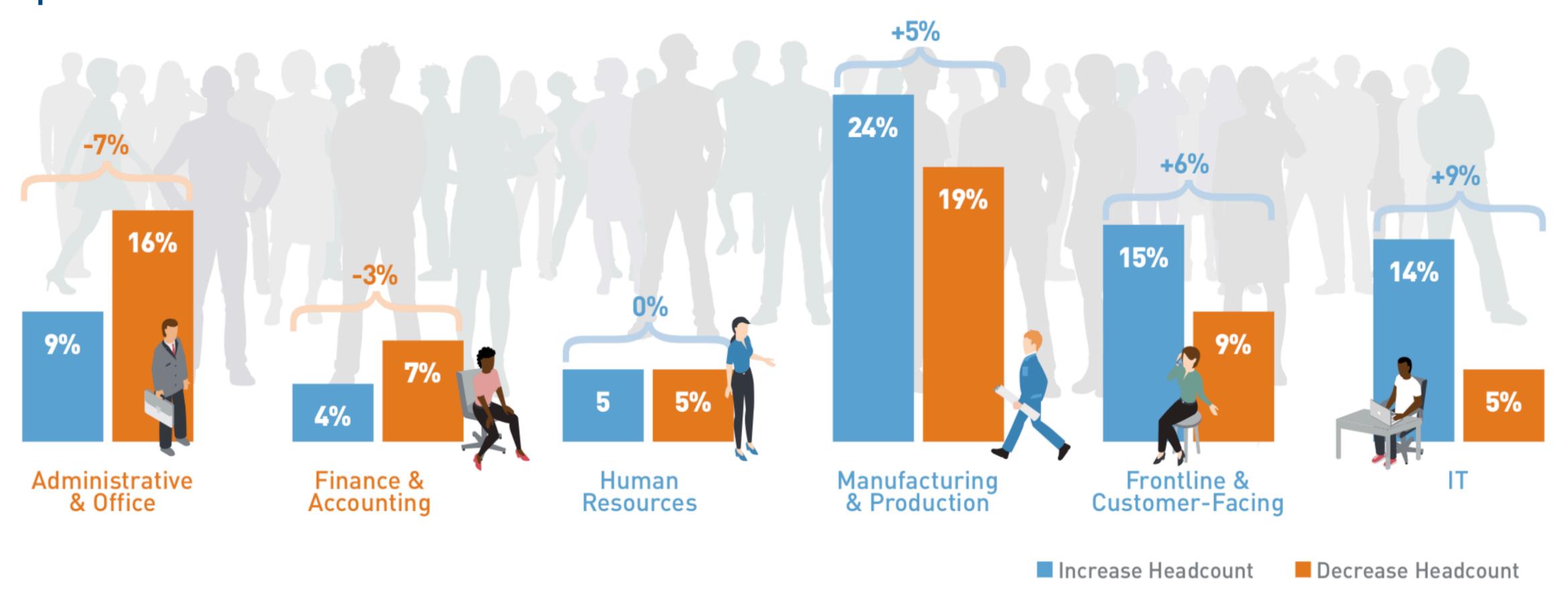
Mindset Change

To facilitate transition to advanced operational processes

TALENT IMPACT WITH AUTOMATION



Function likely to see increase/decrease in headcounts due to technological impact/automation



Robots take tasks, not jobs!

ADDRESSING THE IR 4.0 PEOPLE CHALLENGES

SKILLS DEVELOPMENT FRAMEWORK



Anticipated changes?

- What kind of machines
 & tools & new
 processes will be
 deployed at the
 workplace?
- How will decisions be made?
- Will there be changes in decision making authorities?
- What will be the new mode of communication?

How the task will differ

- How will the staff
 operate the new
 generation tools and
 machines?
- What will be his/her level of involvement in decision making?
- How much manual work will be done

Required skills

- What will be the important skills required to successfully execute the tasks?
- How will the qualification requirements change?

3

GAME CHANGING TALENT STRATEGIES



- Define what success looks like
- Evaluate readiness
- Build critical mass and prioritize mission- critical roles
- Engage key stakeholders and create accountability
- Build initial awareness for your leadership strategy
- Use talent analytics
- Identify new upstream talent supply sources to avoid future talent shortages
- Demand a radical shift in your hiring and promotion practices
- Consider contingent workforces to manage production volume
- Audit your practices for gender diversity

Expand your focus from product-only to talent (leaders and workforce)

Build a talent

supply chain

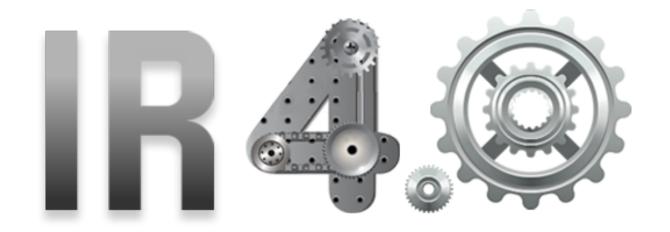
Make engagement the primary agent of change

Accelerate leaders to Management4.0

- Operationalize engagement skills
- Design SOPs for workplace interactions
- Monitor gaps in engagement
- Build ownership and involvement
- Coach to build future capability

Simulate what good looks like

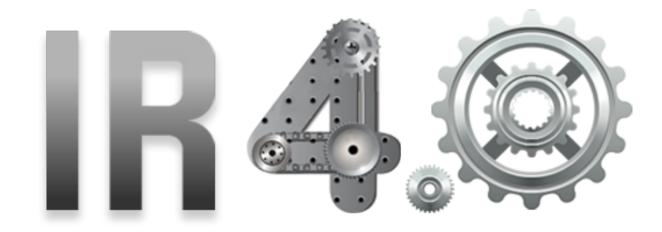
- Leverage high-potential pools
- Avoid scrap learning
- Accelerate development across the pipeline
- Build the business case for women leaders





Support from All Stakeholders







Holistic Development of Human Capital



LEADERS

- >>> Business Leaders
- >> Leaders in Government



WORKFORCE

- >> Future Workforce
- >> Existing Workforce



Way Forward